

克羅埃西亞 B2B 廠商名單

買洽 (請勾選)	公司	聯繫人	公司簡介	買洽需求
1	TRIM d.o.o.	President of the Management Board : Dean Okota	<p>主要提供旅遊服務業之 IT 應用公司。</p> <p>Web page: http://www.tri-m.hr</p>	<p>1. 物聯網知識技術交流</p> <p>2. 物聯網設備採購</p> <p>exchange of IoT know-how and technology, procurement of IoT equipment</p>
2	Azena d.o.o.	Board member : Juraj Jogunica	<p>擁有 30 年經驗的傳統家族企業，致力於生產高品質草本護膚產品，使用地中海草本植物，向日葵籽和橄欖油。產品為純天然，無添加任何人工成分。</p> <p>Web page: https://azena.hr/</p>	<p>1. 產品出口</p> <p>2. 尋找商業夥伴。</p> <p>We are interested in exporting our products and finding a business partner.</p>
3	Tiskara Reprint	Referent prodaje : Jorje Subiabre	<p>提供標籤生產及產品包裝服務。</p> <p>Web page: http://tiskara-reprint.hr/hr/</p>	<p>尋找台灣啤酒廠商，提供產品標籤印刷服務。</p> <p>Our idea is to find clients (Breweries) in Taiwan in order to produce for them beer labels.</p>
4	Adriatic Travel&Trade d.o.o.	Key account manager : Stefanija Breski	<p>自 1991 起提供克羅埃西亞，斯洛維尼亞，蒙特內哥羅，塞爾維亞，波士尼亞與赫塞哥維納，阿爾巴尼亞和馬其頓等地區提供全方位、客製化的旅遊服務。</p> <p>Web page:</p>	<p>尋找台灣的旅行社和旅遊機構合作夥伴。</p> <p>Outgoing tuoperators and travel agencies from Taiwan...</p>

			https://www.adriatictravel.eu	
5	Katarina-Line	Head of sales : Goran Biljakovic	克羅埃西亞郵輪營運商、目的地管理公司。提供陸上旅遊、自由行、及團體旅遊服務。 Web page: http://www.katarina-line.com	尋找有意願安排顧客行程至克羅埃西亞的旅行社和機構。 Outgoing tour operators and travel agencies which are interested in sending groups and FIT clients to Croatia.
6	Studio Kliker	Brand Manager : Jorge Subiabre	擁有超過 20 年的經驗，致力於視覺以及市場傳播。 提供的服務包含：創意策略設計，視覺傳達，產品及包裝標籤設計，網站設計，產品名稱設計 Web page: https://www.studiokliker.hr/	為台灣企業提供圖像設計、市場溝通、行銷、印刷等統包服務。 Our company is interested in business cooperation with companies in Taiwan that need graphic design services, marketing communication, marketing and printing services, meaning turnkey.
7	National Folk Dance Ensemble of Croatia LADO	Head of International Relations : Ina Kostelac	克羅埃西亞民族舞蹈 LADO 於 1949 年創立，成立目的是研究克羅埃西亞豐富的傳統音樂及舞蹈，並且在舞台上以藝術方式詮釋。曾在世界上許多著名的場合演出，如奧運會、紐約的百老匯劇院、倫敦的皇家阿爾伯特廳、莫斯科的柴可夫斯基音樂廳等等。	1. 出口文化服務 2. 與我國文化機構和團體合作。 export cultural services and collaborate with Taiwan cultural institutions and ensembles

				Web page: https://www.lado.hr/	
8	Adria Happy Tours	Managing Director : Nikola Misdinic	與 Happy Tours Slovenia 為姊妹公司，在旅遊產業深耕多年，主要的市場包含亞洲，北美，拉丁美洲；並且正積極開拓其他地區市場。主要提供東南歐，含中歐及東歐地區的旅游行程。 Web page: https://happytours.eu/en/categories/producks/	尋找旅遊產業的合作夥伴。 We are interested in finding business partners in travel and tourism sector.	
9	Liburnia Riviera Hotels & Villas	Sales Representative : Kristina Biondic	Liburnia Riviera Hotels & Villas 是該地區最大的飯店公司，擁有 13 間飯店，5 棟別墅，以及一個營區。根據旅客預算及飯店等級，提供從 3 星級到 5 星級，並且擁有各式設施的飯店選擇。 Web page: https://www.liburnia.hr/	尋找台方的合作夥伴。 Liburnia Hotels & Villas is the largest hotel company in the region with 13 hotels, 5 villas and 1 camp and the longest hotel tradition in Croatia, looking for new Partners in Taiwan.	
10	Virtus Travel	Director : Emil Petrovic	提供音樂演出(合唱團、樂隊、管弦樂團)旅程安排。 Web page: https://www.WeAreSinging.org	尋找台方合作夥伴，在節慶或比賽時，為合唱團安排行程至克羅埃西亞。 We are interested to find a partner who works outbound tourism and like to cooperate with us sending choirs on our festivals and competitions or on the music tours.	

11	<p>ILIOS TRAVEL COMPANY d.o.o. (ILI Luxury Travel)</p>	<p>Managing director : Romana Seslak</p>	<p>專門在克羅埃西亞及周邊國家提供量身訂製的個人化豪華旅遊行程。 Web page: https://www.ililuxurytravel.com</p>	<p>尋找台方有意願拓展克羅埃西亞作為旅遊目的地的旅遊產業夥伴。 As a Croatia-based DMC we are interested in collaboration with Taiwanese industry specialists, who are selling (or are looking for opportunities to introduce and sell) Croatia as a tourist destination to their respective clients. 有意銷售其木製品，亦進口相關台灣產品至其餐廳。 We would like to sell our wooden products as well as to import items from Taiwan to our restaurants. Planning a franchise. Also we are looking for investor for upcoming projects. Presentations and business plans available.</p>
	<p>PINCH HOMES jdoo</p>	<p>Director: Milika Maksan</p>	<p>老屋翻新，並於翻新後投入觀光業所用 Web page: http://bypinch.eu</p>	
	<p>Croatian Chamber of Economy - Varazdin County Chamber</p>	<p>Senior Expert Associate for Int. Rel., Fairs, Promotion & Industry: Ksenija Milkasaj</p>	<p>克羅埃西亞商工總會為獨立運作之商會，致力於促進克羅埃西亞商業發展，及與國外經濟合作交流。 Web page: https://www.hgk.hr/</p>	<p>尋求各式經濟合作可能 Interest on general information on the possibilities of economic cooperation.</p>
	<p>Grad Pakrac (City of Pakrac)</p>	<p>Director: Zvonimir Miller</p>	<p>觀光產業</p>	<p>智慧永續觀光 Smart and green tourism.</p>
	<p>Croatian chamber of crafts and trades</p>	<p>Advisor: Kresimir Tomić</p>	<p>克羅埃西亞貿易工藝品商會為獨立產業協會，致力於促進克羅埃西亞</p>	<p>尋求各式進出口商機 All sorts of interest. import and export</p>

			貿易及工藝發展。 Web page: https://www.hok.hr/	
12	Infosit d.o.o	Mr. Goran Mrvoš	網絡、行動解決方案以及客製化軟件	https://www.infosil.com/
13	Inter Soft Technologies d.o.o.	Mr. Dean Verbanac	提供旅遊業數位電子解決方案	https://www.intersoft.uno/
14	Fortress of Culture Šibenik	Mrs. Gorana Barišić Bačelić	Šibenik 地區觀光景點管理振興	https://www.tvrdjava-kulture.hr/en/about-us/
15	CCE -County Chamber Rijeka	Mrs. Nela Vukadin	克羅埃西亞商工總會為獨立運作之商會，致力於促進克羅埃西亞商業發展，及與國外經濟合作交流。 Web page: https://www.hck.hr/	

No.	Company Name	Country	Company Profile/Activity	Interesting Business
1	Katarina Line cruises and tours		Croatia's premier cruise operator and DMC for land tours, incentives, FIT and group travel.	Outgoing tour operators and travel agencies which are interested in sending exchange of IoT know-how and technology, procurement of IoT equipment
2	TRI M d.o.o.		the basis of the company's business is the provision of IT services in the tourism sector	We are interested in exporting our products and finding a business partner.
3	Azena d.o.o.		Azena is family company with tradition more than 30 years in manufacturing high quality herbal skincare products. Our products are of very high quality, made from Mediterranean herbs and sunflower/olive oil, without any artificial ingredients or preservatives. Our main philosophy is to stay 100% all natural product producer for cosmetics and build strong relationship with partners all over the world.	
4	Adriatic Travel&Trade d.o.o.		Adriatic Travel & Trade organizes and completes incoming services on Croatia, Slovenia, Montenegro, Serbia, Bosnia Herzegovina, Albania & Macedonia. Since 1991, Adriatic Travel team has provided creative products for our worldwide partners such as a full range of travel services, a la carte products, city breaks and thematic tours. As a privately owned company that specialized in inbound business, Adriatic Travel is the best travel organizer and will support you. Our professional team can provide you with the best services for group tours, FIT, guaranteed departures, luxury private tours, Incentives, team building and Congress projects. Adriatic Travel is the leading Destination Management Company in South Eastern Europe that offers a wide range of incoming services. Adriatic Travel & Trade was also one of the first privately owned Croatian Company to promote Croatia as a cultural, historical and adventurous destination. Now, we are proud to be acknowledged as the pioneer of the Balkan area, which includes Croatia, Slovenia, Montenegro, Serbia, Bosnia & Herzegovina, Albania and Macedonia...	Outgoing turoperators and travel agencies from Taiwan...
5	Tiskara Reprint		TISKARA REPRINT IS ONE OF THE LEADING COMPANIES IN THE REGION SPECIALIZED IN THE PRODUCTION OF LABELS AND PACKAGING (OFFSET PRINTING)	Our idea is to find clients (Breweries) in Taiwan in order to produce for them beer labels.

6	Studio Kiker	https://www.studiokliker.hr/	<p>Studio Kiker is a creative team that works and creates successful projects in the field of visual and market communications. We have 20 years of professional career behind us and a number of realized projects accompanied by awards and recognitions.</p> <p>Our services include creating the identity of a service or product through the several segments in its creation: designing a creative strategy, visual communication, design of product and packaging identity, website design and designing the name of a product or service.</p> <p>Our company is interested in business cooperation with companies in Taiwan that need graphic design services, marketing communication, marketing and printing services, meaning turnkey.</p>
7	National Folk Dance Ensemble of Croatia LADO	https://www.lado.hr/	<p>LADO, the National Folk Dance Ensemble of Croatia, was founded in 1949 in Zagreb as a professional national ensemble, with the aim of researching, artistically interpreting and presenting on stage the most beautiful examples of the rich traditions of Croatian music and dance.</p> <p>LADO has performed on the stages of some of the world's most prestigious theatres and concert halls These include the Royal Albert Hall in London, theatres on New York's Broadway, the Tchaikovsky Concert Hall in Moscow and the Mann Auditorium in Tel Aviv, plus numerous opera houses, and at festivals, world exhibitions, the Olympic Games...</p> <p>export cultural services and collaborate with Taiwan cultural institutions and ensembles</p>

8	Adria Happy Tours	https://happytours.eu	<p>Adria Happy Tours d.o.o. Croatia is a sister company of Happy Tours Slovenia started as a family business, with a long association with the tourism industry, and gradually evolved into one of the most important and fastest growing incoming tour operators in Europe.</p> <p>Our core markets are Asia, North America and Latin America, but lately we are also expanding into many other markets (Middle East, Scandinavia, UK among else).</p> <p>We excel at being the market leader when it comes to group travel in South-East Europe, dynamically spreading towards covering the whole of Central and East Europe. Furthermore, by opening an office in London, we want to strengthen our position in the West European market and become an even more competent partner for this region.</p> <p>We excel at fast response times, competitive pricing and 24/7 customer support (with decision making capacity), a broad network of experienced tour guides and transport providers, multilingualism and multicultural expertise – our staff members come from 10 countries.</p> <p>We monitor travel from arrival at the airport until departure from Europe and make sure that everything runs smoothly. We aim to develop a long-term and lasting relationship with our clients and provide a positive travel experience – which is what Happy Tours is all about.</p>	We are interested in finding business partners in travel and tourism sector.
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9	Liburnia Riviera Hotels & Villas	https://www.liburnia.hr/	<p>Liburnia Hotels & Villas is the largest hotel company in the region with 13 hotels, 5 villas and 1 camp and the longest hotel tradition in Croatia.</p> <p>The area's ideal location – surrounded by the sea on one side and the lush plant life of nearby Učka Mountain on the other – makes hotels on the Opatija Riviera desirable holiday and business destinations in Europe.</p> <p>Ranging from three- to five-star, hotels in Opatija will have the ideal room for you no matter what your needs are or budget is.</p> <p>Hotel Ambassador is the crown jewel as this five-star accommodation delivers style and comfort with unrivaled amenities – such as a state-of-the-art wellness center – to all its guests.</p> <p>A typical hotel in Opatija exhibits the region's strong Austro-Hungarian influence. Prime examples are Hotel Kvarner, Heritage Hotel Imperial and Hotel Palace-BelleVue, while Hotel Admiral combines modern style with great benefits.</p> <p>What you will get from our hotels, though, are unforgettable memories of Opatija, a thriving city on the stunning Adriatic coastline.</p>	<p>Liburnia Hotels & Villas is the largest hotel company in the region with 13 hotels, 5 villas and 1 camp and the longest hotel tradition in Croatia, looking for new Partners in Taiwan.</p>
10	Virtus Travel	https://www.WeAreSinging.org	<p>We are the touroperator specialized for music tours for performers (choirs, bands and orchestras).</p>	<p>We are interested to find a partner who works outbound tourism and like to</p>
11	ILIOS TRAVEL COMPANY d.o.o. (ILI Luxury Travel)	https://www.ililuxurytravel.com	<p>Ilios Travel Company (ILI Luxury Travel) is a Zagreb-based DMC specialized in crafting tailor-made and highly personalized leisure and corporate luxury travels in Croatia and the neighboring countries. Our services include, but are not limited to multi-country Adriatic travels, yacht charter and island hopping, local gastronomy and wine encounters, nature and scenic excursions, historical and cultural discovery, private transfer services, boutique hotel, villa and resort bookings, slow adventures, and many more.</p>	<p>As a Croatia-based DMC we are interested in collaboration with Taiwanese industry specialists, who are selling (or are looking for opportunities to introduce and sell) Croatia as a tourist destination to their respective clients.</p>
12	PINCH HOMES doo	http://bypinch.eu	<p>We are mainly doing renovation of old properties and preparing them for tourism.</p>	<p>We would like to sell our wooden products as well as to import items from Taiwan to</p>

13	Croatian Chamber of Economy - Varazdin County Chamber	https://www.hgk.hr/	The Croatian Chamber of Economy is an independent professional and business organisation of all legal entities engaging in business. CCE promotes the economy home and abroad, improves the economic cooperation with foreign countries through various activities aimed at increasing the exchange of goods and services, and also at making improvements in all other forms of economic cooperation with business actors abroad. CCE - Varazdin County Chamber represents the business community of the Varazdin County region, provides support and advice to companies as well as a full range of professional services aimed at strengthening competitiveness of its members, provides information and organizes various events, meetings, seminars and training courses in a very various range of topics/contents with competent and qualified dialogue partners.	Interest on general information on the possibilities of economic cooperation.
14	Grad Pakrac (City of Pakrac)		Tourism	Smart and green tourism.
15	Croatian chamber of crafts and trades	https://www.hok.hr/	The Croatian Chamber of Trades and Crafts is an independent professional business organization of tradesmen and craftsmen, founded with the aim of promoting, coordinating and representing the joint interests of tradesmanship and craftsmanship.	all sorts of interest. import and export